

7 - 9 December 2016
Landmark Centre, Lagos, Nigeria



MANUFACTURING PHARMA

Where the global market connects with
Nigeria's pharmaceutical manufacturing industry



www.manufacturingpharma-nigeria.com

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The International Monetary Fund 2014 estimates Nigeria as the largest economy in Africa

Country	2014GDP (\$ billions)
Nigeria	594,257
South Africa	341,216
Egypt	284,860

MANUFACTURING PHARMA OVERVIEW

Show info

2,000+
attendees

100+
exhibitors

2,000sqm
of exhibition space

10+
international country pavilions

200+
conference delegates



Nigeria is one of the most promising and rapidly growing pharmaceutical markets in West Africa and is growing 12% annually as indicated by Pharmaceutical Manufacturers Group of Manufacturers Association of Nigeria (PMG-MAN).

According to the PMG-MAN, 14 of its members have invested more than US\$44 million into factory expansion and the upgrade of manufacturing processes in the last four years.

Manufacturing Pharma 2016 is an exciting new platform for Nigeria's industrial pharmaceutical sector to meet and exchange information, products and services that contribute to Nigeria's production of essential medicines.

The exhibition will attract more than 100 international and regional companies showcasing their drug excipients, machineries, packaging materials and drug manufacturing services to Nigeria's leading pharmaceutical companies, government representatives and drug manufacturing professionals.

Manufacturing Pharma will also feature high-level educational conferences and seminars covering topics such as regulatory issues, investment opportunities, safety, power and technical advancement in pharmaceutical manufacturing.



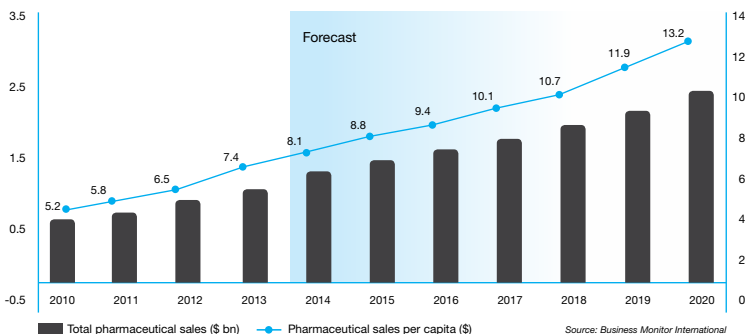
**World Health Organization
officially declared Nigeria free
of Ebola virus in October 2014**



MARKET OVERVIEW

- According to the PMG-MAN, Nigeria is responsible for producing **60% of pharmaceutical drugs for the Economic Community of West African States (ECOWAS)**. The ECOWAS countries have an estimated population of nearly 300 million and a **market size of US\$3.5 billion for health products**
- Nigeria's pharmaceutical industry is expected to grow rapidly until 2020, **reaching a total of US\$11 billion in pharmaceutical sales** while Africa's pharmaceutical industry is expected to grow at a faster rate until 2020
- The total annual revenue of the top 20 Nigerian pharmaceutical manufacturers is **estimated at US\$505 million**
- Drugs on Nigeria's import prohibition list include: Paracetamol, Cotrimoxazole, Metronidazole, Chloroquine, Haematinic Formulations, Ferrous Sulphate and Ferrous Gluconate, Folic Acid, Vitamin B Complex, Multivitamin Tablets, Aspirin, Magnesium trisilicate, Piperazine, Levamisole, Clotrimazole cream, ointments – Penicillin/Gentamycin, Pyrantel Pamoate, and intravenous fluids

Pharmaceutical Sales, Historical Data and Forecast (Nigeria)



Why Nigeria?

Nigeria is now Africa's largest economy with a GDP of over US\$510 billion in 2014. This is expected to increase to more than US\$900 billion by 2019 making it more than twice the size of South Africa's GDP. It is also the most populous country in the world behind China and India, with its population expected to expand to 239 million in 2025 and 440 million in 2050.

The African pharmaceutical market is anticipated to achieve a year-on-year growth rate of 10.6% by 2020, resulting in pharmaceutical sales of US\$45 billion in 2020. Business Monitor International (BMI) put the size of Nigeria's pharmaceutical market at US\$600 million.

In 2014, three Nigerian pharmaceutical manufacturers were given the World Health Organization (WHO) pre-qualification approval to supply drugs globally. A further seven manufacturers are expected to be given the pre-approval by 2015, putting Nigeria among the nations of the world whose local drug industries manufacture at WHO standards.

This combined with the technical skills, trained manpower and basic manufacturing infrastructure already well established in the country; **Nigeria is fast becoming the leading manufacturer and distributor of pharmaceutical drugs in sub-Saharan Africa.**





EXHIBITORS

Manufacturing Pharma attracts 100+ international and regional solution-providers for the entire pharmaceutical production lifecycle, including ingredients businesses, machinery providers, processing, packaging and supply chain technologies and related services.

- Additives and excipients
- Analytical, R&D equipment, biotech instruments and services
- API and bulk drugs
- Environment control equipment and services
- Lab components, glassware and equipment
- Laboratory products
- Packaging machineries
- Packaging materials and consumables
- Pharma finished products and formulations
- Pharma processing machineries
- Pharmaceutical companies
- Suspension and chemical companies
- Turn-key contractors and project consultants
- Utilities products and services

Why Exhibit?

Access the entire pharma manufacturing supply chain in one location

Network with key decision-makers and buyers in the pharmaceutical manufacturing process

Meet with government representatives, policy-makers and manufacturing officials in the region

Source new partnerships and build existing relations

Showcase your new and existing products and services



VISITORS

Manufacturing Pharma will bring more than 2,000 highly qualified buyers from the pharmaceutical, biopharmaceutical, and nutraceutical manufacturing industries across the ECOWAS. They come to the event to connect, collaborate and partner with exhibitor and learn more about new pharmaceutical ingredients, contract services, technology and packaging for their businesses.

- CEO and Top Management
- Compliance and Regulatory Officers
- Contract Manufacturers
- Corporate Management
- Dealers and Distributors
- Equipment, Machinery Manufacture, Suppliers and Distributors
- Government Representatives
- Investors
- Logistics/Operations and Technicians
- Maintenance Engineering
- Manufacturing/Production Engineering
- Packaging Engineering
- Pharmacists
- Plant Management
- Quality Assurance and R&D Officers
- Regulators
- Transport & Logistics
- Vendor Development and Purchasing

CONFERENCES

The Manufacturing Pharma conference programme will help attract the key decision makers in Nigeria's pharmaceutical manufacturing sector. Three days of high-level debates and discussions will be organized around the following key themes:

- Policy and Regulations
- Technology Innovations
- Power Supply and Management
- Safety Standards
- Anti-counterfeiting

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About Lagos

Lagos is the commercial capital of Nigeria, and the largest city in Africa with a population of more than 17.5 million. The UN estimates that at its present growth rate, Lagos state will be third largest mega-city in the world by 2015, after Tokyo in Japan and Mumbai in India. Lagos is continuing to invest in infrastructure and security within the city to accommodate the influx of tourism and business visitors.

References:

Ventures Africa

Unido - Nigeria Pharma Profile

Business Monitor International

This Day Live

Pharmaceutical Manufacturers Association of Nigeria

Contact us now

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About us

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Informa Life Sciences is part of Informa Exhibitions and runs the healthcare portfolio of products, including more than 20 exhibitions and 100 conferences yearly, covering the European, African, Middle Eastern, Asian and US markets. Over the course of the year, the Informa Life Sciences' events attract more than 5,000 exhibitors, 100,000 visitors and 13,000 conference delegates.

In addition to the events, the division also publishes four international healthcare magazines and as well as Dothealth, an online healthcare portal showcasing more than 40,000 healthcare companies.

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Arab Health Exhibition & Congress is in its 40th year and is the second largest healthcare event in the world, and the largest in the Middle East. It offers important opportunities to build relations within the healthcare industry, to showcase progress and achievement in the field and to explore new opportunities with stakeholders in the healthcare field. With more than 3,900 exhibiting companies from 63 countries, 85,000 visitors and 19 healthcare conferences with an estimated 12,050 delegates, Arab Health is a much-anticipated addition to the 2016 medical event calendar.

www.arabhealthonline.com

Our portfolio in Africa

