



# 2023 Post show report

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# Africa Health: The leading healthcare event in the African region



The 13th edition of Africa Health, co-located with Medlab Africa, took place at the Gallagher Convention Centre in Johannesburg, South Africa from 17 to 19 October 2023. Over 3 days, this premier healthcare event in the Sub-Saharan region attracted a diverse audience of over 8,132 healthcare and trade professionals from 77 countries.

The show spotlighted cutting-edge medical equipment and devices sourced from

40 countries. Africa Health featured a comprehensive program that included 13 CPD accredited conferences, along with other highlights such as Africa Health Indaba, Transformation Talks, Innov8 Competition, an SME area, and a Hosted Buyer Program. SAVE THE DATE: 22-24 October 2024!

# Africa Health & Medlab Africa 2023 Overview





**8,132** industry pofessionals

1,950 delegates

400+ exhibitors

250+ speakers



77 countries represented

**40** exhibiting countries

13 country pavilions



\$131.1 million\*\*
total value of
business generated
on the show floor

## Digital audience



**343,527** website views

**14,000** followers

X 3,515 followers

**2,838** followers

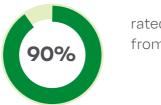
**2,023** followers

\*\*GRS Explori Survey

# **Exhibitor** overview





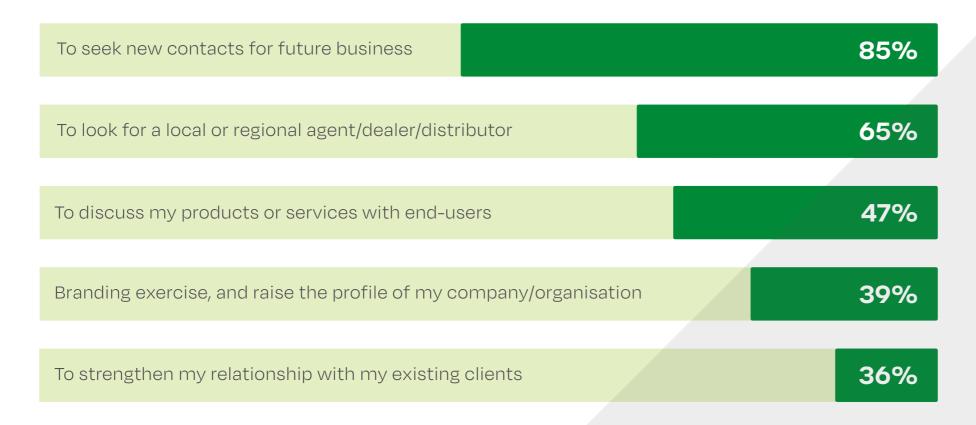


rated the quality of visitors from good to excellent



will be exhibiting again next year

## Top 5 reasons to exhibit





"At Africa Health this year, we had the opportunity to meet with customers from many countries across the region, fostering engaging and insightful conversations, particularly regarding our cutting-edge digital solutions.."

Peggy Schlie | Head of Marketing | Draeger South Africa



"It was a truly remarkable experience participating in Africa Health for the very first time. This event provided us with an exceptional opportunity to demonstrate our innovative service, especially significant as we recently launched in South Africa this year."

Kanyinsola Oyeyinka | Vice President - Healthcare African Asset Finance Company



"This was our first time exhibiting at Africa Health, we were uncertain about what to expect in terms of attendance and overall outcomes. Everything exceeded our expectations, from the turnout to the overall experience."

Mandy Konar | Operations Manager | Promed Technologies



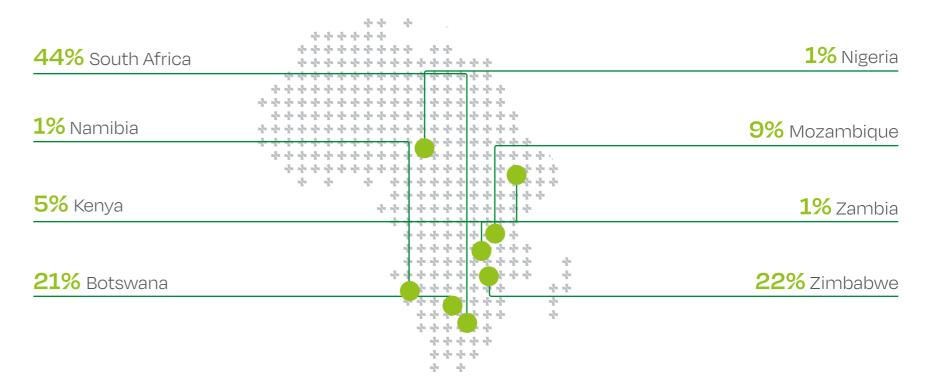


The Hosted Buyers initiative is a business matchmaking program specially designed for exhibitors who met the criteria based on their business profiles. This entailed meetings being scheduled with specific buyers from across Africa for the sole purpose of business trade during the 3 show days.

- 100+ exhibitors participated in the 2023 programme
- 300 hosted buyers from across Africa attended the 2023 edition
- 963 matchmaking meetings were conducted

All participants were given online access to the Business Matchmaking™ Program to view, search and select who they wanted to meet.

## **Hosted Buyers by Countries**



# **Visitor** overview









were satisfied with Africa Health 2023



will be attending Africa Health next year



were able to source a new supplier

## **Seniority**

Owner/Board Director	33%
Senior Manager/Manager	22%
Junior Manager/Executive	20%
Director/Head of Department/General Manager	11%

Managing Director/Vice President	8%
Executive Secretary/Company Secretary	3%
Senior Government Official	2%
C-Level/President/Chairman	1%



"This event serves as the ideal platform to connect with both international and local suppliers, manufacturers, and end-users, all conveniently gathered under one roof for seamless networking and collaboration."

Michael James | General Manager | Ashru Medical

# **Visitor** overview





### **Job functions**

Sales/Business Development/Sales Agent	21%
General Management/Administration	15%
Clinician/Healthcare Professional	10%
Operations	7%
Marketing/Public Relations	5%
Purchasing/Procurement	5%
Engineering	5%

Finance/Accounting	3%
Production/Manufacturing	3%
Supply Chain/Logistics	3%
Information Technology/Management Information	3%
Research/Development	3%
Laboratory Professional	2%
Other	15%



"My experience at Africa Health was exceedingly positive, offering valuable insights into the latest technologies and emerging trends in healthcare."

Erna Roos | Clinical Quality Specialist | Mediclinic Southern Africa



"I strongly recommend that all industry professionals consider attending the upcoming expo. It offers the ideal platform for networking and engaging with manufacturers, making it a valuable opportunity to enhance your professional relationships."

Sydney Ramulwela | Director | Phophi medical supplies

# M Visitor overview



## **Top nature of business**

Healthcare Agent/Dealer/Distributor	28%
Clinics/Medical Practice	8%
Manufacturer	8%
Consultancy	5%
Hospital Private	4%
Technology	4%

Government	4%
Healthcare/Medical Travel	4%
Laboratory Agent/Dealer/Distributor	3%
Transport	2%
Community Health Services	2%
Education	2%



# & Africa Health & Medlab Africa Congress 2023

Africa Health hosted 15 conferences focusing on leadership, management, and clinical topics, encompassing 13 CPD accredited tracks. These thoughtfully crafted conferences aimed to narrow the medical knowledge gap by offering attendees the most up-to-date developments and insights on cutting-edge procedures, techniques, and skills.

Once again, healthcare professionals came together to reconnect and engage with industry thought leaders and influencers over three days, fostering collaboration and knowledge-sharing under one roof.



rated networking at Africa Health as important



are likely to return to the conference next year



rated Africa Health as important for business/career growth



**1,950** delegates



250+
locally and internationally
acclaimed speakers



13 CPD accredited conferences







### Job titles at conferences



#### **Imaging & Diagnostics Conference**

- Radiologists ((chiefs, heads, directors, consultants) and Radiographers
- · Nuclear Medicine Physician
- Sonographers and radio pharmacists

#### **Public Health Conference**

- Public Health Medicine Specialists/Practitioner
- Head of Department
- C levels Healthcare Organisations/Hospitals

#### **Medical Obstetrics Conference**

- Obstetricians, Obs & Gyn Consultants/Specialists
- Midwives
- Family Medicine Practitioners

#### **Nursing Conference**

- Head of Nursing/Director of Nursing
- Nurse Manager
- Nurse

#### **Decontamination & Sterilisation Conference**

- CSSD Managers/Supervisors / Technicians
- Infection Prevention & Control Personnel
- Nurses (general/surgical/theatre)

#### **Biomedical & Clinical Engineering Conference**

- Biomedical Engineers/ Technicians
- Clinical Engineering Managers/Directors
- Clinical Engineers / Technicians

#### Africa Health Indaba

- Senior Government Officials
- C-suite from Private and Public Healthcare
- Hospital Owners and Operators

#### **Emergency Medicine Conference**

- Heads of Department
- · Emergency Medicine registrars/ Academia
- Paramedics

#### **Quality Management & Patient Safety Conference**

- Hospital Managers
- Doctors/ GPs
- Nurses

#### Ethics, Human Rights & Medical Law Conference

- · Allied healthcare professional / Environmental Health Specialists
- Doctors/Registrars/Specialists
- Nurses

#### **Infection Control Conference**

- Public Health Professionals
- CSSD Managers/Supervisors/Technicians
- Infection Preventionists

#### **Healthcare Management Conference**

- C-level, (CEOs, CMOs, CIOs, CFOs, CTOs)
- Chief Scientific Officers
- Directors (Hospital/Medical)

#### **Laboratory Management**

- Laboratory Directors / Managers
- Infectious Disease specialists/Professors/Physicians
- Pathologists

#### **Clinical Pathology**

- Heads of Laboratory
- Laboratory Technicians
- Clinical Pathologist

#### **Anatomical And Molecular Pathology**

- Laboratory managers
- Histopathologists
- Chemical pathologists



### **Africa Health Indaba**





Africa Health Indaba facilitates discussions on using established structures to achieve health-related Sustainable Development Goals, providing stakeholders with a plan for a practical system to deliver effective healthcare.

Under the theme Accelerating Digital Transformation in Healthcare as a Driver for Universal Coverage in Africa, the conference covered discussions geared towards accelerating the capacity of participating countries and organisations to access insightful information and strategies on how to improve the quality, access, and cost of healthcare, through successful adoption of appropriate technologies.

#### Panellists / Keynote speakers

- Hon. Dr Phophi Ramathuba, Minister of Health, Limpopo Provincial Government, South Africa
- Ebele Anidi, Director of Partnerships & Engagement, G20 Global Innovation Hub for Value in Health, Saudi Arabia
- Dr Carolyn Mbindiyo, Chief Executive Officer, AMREF Health Innovations, Kenya
- Dr. K.Hari Prasad, Group President, Apollo Health City, Hyderabad, India
- Hon. Karabo Gare, Minister, Ministry of Entrepreneurship, Botswana
- Dr Senait Beyene, Senior Advisor to the Health Minster, Ministry of Health of Ethiopia
- Khululiwe T Mabaso, Director of Government Affairs Africa, Abbott, South Africa

#### **Associate sponsors:**









# © Giving back

Africa Health

By Informa Markets

Medlab Africa

By Informa Markets

Giving back and shaping the healthcare industry for a sustainable future is one of our missions. At Africa Health, our continuing evolution is fuelled by insight, innovation, and collaboration. We are proud of our commitment to having a positive environmental and social impact on both the communities and industries we work within.

## **2023 Charity recipients**

"Flying for Life is a Johannesburg-based not-for-profit organisation committed to uplifting rural South African communities through dynamic collaborations. They empower regions with transformative medical advancements, using various transportation methods, including aviation, for rapid interventions in remote areas."

Flying for Life was awarded a generous sum of 200,000 rands by Africa Health as a token of appreciation, to support the upliftment of rural South African communities.





Flying For Life

# Transformation Zone





The Transformation Zone unveiled the latest healthcare innovations and groundbreaking ideas. Visionaries, pioneers, industry experts, and tech titans from the continent came together to share their insights, future predictions, and revolutionary medical and technological breakthroughs, making it a must-visit destination for all seeking the forefront of healthcare excellence.



287 attendees

0-0

10 sessions



12

exhibiting start-ups



3

Product showcases



## **Top Job Functions**

General Management/Administration	15%
Sales/Business Development/Sales Agent	15%
Clinician/Healthcare Professional	12%
Operations	10%

Information Technology/Management Information	6%
Purchasing/Procurement	6%
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Public Relations	5%
Academic	4%

## **Top Nature of Business**

Healthcare Agent/Dealer/Distributor	20%
Consultancy	8%
Government	8%
Clinics/Medical Practice	7%

Financing/Banking	7%
Clinical/Medical Practice	7%
Manufacturer	6%
Technology	%



# \*\* Transformation Zone



### **Sponsored sessions**



Sustainable energy solutions and wealth creation through Standard Bank



Oliver Jugadasen

Renewable Energy & Healthcare Market Development Specialist, Standard Bank Group



Zimkita Gunya

Wealth Manager, Standard Bank Group



Equipment-as-a-Service for Healthcare - breaking down barriers and accelerating growth



Dr Kanyinsola Oyeyinka

Vice President, Healthcare EASE® by AAFC



COMEG Symbioz Full HD Endoscopy System showcase



**Justin Sheard** 

Marketing Manager, SafMed



**Kurt Collison** 

Senior Sales Specialist, SafMed



Importance of sluice room as per standard



**Ashraf Elgerasi** 

Regional Sales Director, MEIKO Middle East and Africa



**Ahmad Alfar** 

Sales Regional Manager, MEIKO Middle East and Africa



## Africa Health Medlab Afric

## **Sponsored sessions**



#### Developing and sustaining safe healthcare environments



#### **Caroline Bilen**

Founder-CEO, The Compass Health Consultancy



#### **Professor Robert Bragg**

Professor of Microbial Biochemical and Food Biotechnology, University of Free State Bloemfontien



#### Samantha Mc Carlie

PhD candidate, University of Free State Bloemfontien



#### Dr Pihyani Lebea

Chief Scientific Officer, TokaBio (Pty) Ltd



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# Save the date! Mark your calendar

22-24 October 2024

Gallagher Convention Centre, Johannesburg

We can't wait to see you next year on a new exciting chapter!



## Contact us

Contact the team today to discuss a range of options and bespoke solutions to help you achieve your objectives.



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