

# Post show report 2022

### Save the date!

12-14 July, 2023, Bangkok, Thailand IMPACT Exhibition Centre



### Creating the path for medical laboratory and healthcare advancements

In 2022, Medlab Asia & Asia Health hosted its live in-person edition from 19-21 October 2022.

The event brought together 4,977 laboratory and healthcare professionals from 55 countries.

Laboratory and healthcare innovations and technology took centre stage at Medlab Asia & Asia Health with sustainability playing an important role too. It showcased a total of 1,445 products and services. In addition, the event hosted 8 Live CME-CMTE-CNEU-CPD accredited conferences and 2 business talks.

IMPACT



### **Overview**



\*\* Statistics provided by GRS Explori Survey



### 1,915





### **Exhibitor overview**





definitely will exhibit at Medlab Asia and Asia Health next year



rated to seek new contacts for future business as their main reason to attend Medlab Asia and Asia Health this year



rated Medlab Asia and Asia Health as very important for their business/ organisation

#### Top 4 reasons for exhibiting

To seek new contacts for future business	84%
To strengthen relationships with existing clients or partners	50%
To discuss products or services with end-users	45%
Branding exercise, and to raise the profile of company/organisation	40%

"We are very delighted to be in Thailand to participate in Medlab Asia considering this is the first time after the Covid pandemic. We have the opportunity to meet our customers face to face and we will also have workshops to display our products and invite speakers to showcase Sansure technology in this field."

#### What our exhibitors had to say:

"We are very excited to be here. We think Thailand is excitedly branching into molecular diagnostics and we see this being a very important region for us moving forward."

#### **Denny Crockett** Director of Commercialisation Middle East/Africa of Co-Dx

#### **Carrie Wen**

#### **Regional Sales Director of Sansure Biotech Inc.**

"It's been more than 2 years since we had Medlab Asia, so it's good to be back, the turnup is really good. On behalf of everyone at Sysmex we are really excited to be here physically to be able to connect with everyone. We aim to reconnect with our stakeholders in topics like chronic knee disease, infection, patient management and encology. The turnup is very very good, so fingers crossed. The content is also very relevant to what we at Sysmex are promoting and hopefully we see everyone here again next year."

Marvin Chan Assistant Manager Regional Marketing, Haematology of Sysmex Asia Pacific Pte Ltd.

Survey results are provided by grs explori

### Visitor overview





definitely will attend Medlab Asia and Asia Health next year





rated keeping up to date with new products/trends as their main goal to visit Medlab Asia and Asia Health this year

### Top 4 reasons for attending

56%	Keep up-to-date with new products/trends
53%	Strengthen relationships with existing suppliers or partners
21%	Look for new products/suppliers
19%	To attend conferences/workshops/training sessions

### What our visitors had to say

"I was very excited to attend an event like Medlab Asia this year, it was the first time for us. We were here to find manufacturers for us to distribute in the Philippine's market. It's necessary to attend an event like this especially for companies looking to distribute and find manufacturers to sell their products abroad. Medlab Asia was a huge help for us."

Christian Gabrielle Lijauco General Manager Mediteq

"It's a great exhibition to meet suppliers and explore new opportunities to network and build business. I've been in this industry for 9 years and have also been attending Medlab Middle East in Dubai. I will definitely be returning next year."

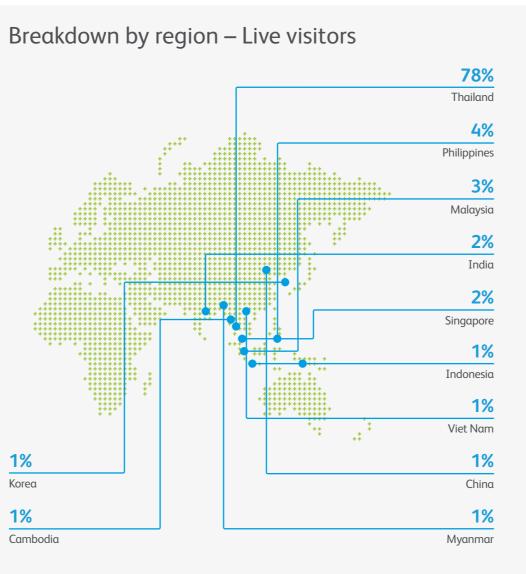
> Kanan Managing Director Active Scientific Diagnostic Solutions, Malaysia



### Visitor overview

### Seniority – Live visitors

Healthcare Agent/Dealer/Distributor	11%
Laboratory Agent/Dealer/Distributor	8%
Manufacturer	6%
Clinics/Medical Practice	3%
Hospital Private	3%
Hospital Laboratory	2%
Hospital Public	2%
Independent Laboratory	2%
Education	2%
Technology	2%



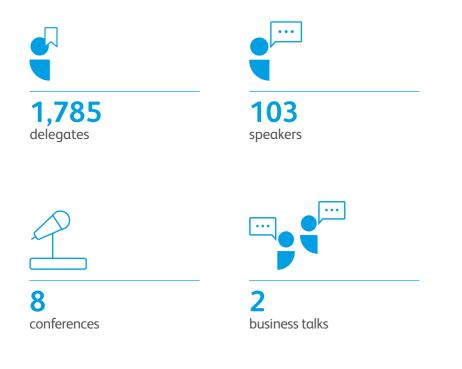
Internationals: 5%

### Nature of business - Live visitors

Sales/Business Development/Sales Agent	13%
General Management/Administration	9%
Clinician/Healthcare Professional	7%
Marketing/Public Relations	4%
Laboratory Professional	3%
Purchasing/Procurement	3%
Academic	2%
Engineering	2%
Research/Development	1%
Production/Manufacturing	1%

### Conferences

Medlab Asia & Asia Health brought together speakers and delegates from a variety of disciplines by hosting 8 live CME-CMTE-CNEU-CPD accredited conferences and 2 business talks from 19-21 October 2022.



#### Medlab Asia 2022 Conferences

Location	October 19, 2022 Wednesday	October 20, 2022 Thursday	Octobe
Bangkok Room, Hall 6	Laboratory Management	COVID-19 Updates	Molecula & The
Amber 3	Clinical Chemistry	Clinical Microbiology	Hen

#### Asia Health 2022 Conferences

Locatio	on	October 19, 2022 Wednesday	October 20, 2022 Thursday	Octob
Amber	2	Sterilisation, Decontamination & Patient Safety	Sterilisation, Decontamination & Patient Safety	Total

#### Asia Health 2022 Business talks

Location	October 19, 2022 Wednesday	October 20, 2022 Thursday	Octob
Amber 1	Hospital	Doing Healthcare	Doing
	Procurement	Business in Thailand	Busines

ber 21, 2022 Friday

llar Diagnostics herapeutics

ematology

ber 21, 2022 Friday

al Radiology

ber 21, 2022 Friday

ng Healthcare ess in Thailand

### **Delegate overview**



attended to visit the exhibition and network



attended Medlab Asia & Asia Health Congress to update their scientific knowledge

### Laboratory Medicine Clinical Chemistry

Molecular medicine Haematology Diagnostics

### Clinicians

### Asia map Breakdown:



Radiology/Imaging	33%
Nursing	12%
CSSD	7%
Diagnostics	6%
Accident/Emergency Medicine/Trauma	5%

#### Lab Professionals

### 36% 10% 8% 8% 7%

### What our delegates had to say:

"I did a walkaround of the booths and learnt that so many medical innovations are being showcased at Medlab Asia this year. For us, as a medical device enterprise it's vey important to attend this event. It helped us upskill and apply this new knowledge into enhancing our company. We learnt a lot from the scientific section."

> Jinda Charoenpiboonsin **Country Manager** Chemoscience

"I was here representing my organsiation, Philippines society of Microbiology. It's necessary to attend because it helps us be abreast with the latest tecnologies in medical labroatory. The conferences were very infomrative and helped me build my base in this field. We have been part of Medlab Asia every year and will continue to do so."

> **Kathlee Pahoyo** Specialist Microbiologist **Philippines Society of Microbiologists**

### Thank you to our partners



# Save the date!

Block your 2023 Calendar 12-14 July 2023, Bangkok, Thailand **IMPACT Exhibition Centre** 

Laying the path for a laboratory and healthcare revolution in the **ASEAN** region

See you again next year!

Medlab Asia

By Informa Markets





## Contact

Contact the team today to discuss a range of options and bespoke solutions to help you achieve your objectives.



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