2019 Post Show Results





Show overview

The 29th Florida International Medical Expo (FIME) was back at the Miami Beach Convention Center, June 26-28, 2019. The largest fair for medical device and equipment manufacturers, suppliers and distributors in the Americas welcomed trade professionals from more than 100 countries across the world for the most exciting edition of the show to date!

Overview



139,800 sq. ft. exhibition space



1,127 exhibitors



48 exhibiting countries



234,814 website visitors



Digital audience summary

751,255 page views



118,475 views



country pavilions

93 visiting countries



17,667 attendees



5,402 followers



4,865 followers



610 followers (New in 2019)



4 conferences



657 conference attendees



1,492 mobile app visitors

FIME 2019 gallery

































Exhibitor feedback

Total value of business generated during: FIME 2019 **US\$ 152 million***









of exhibitors were overall satisfied with FIME 2019



of exhibitors would recommend FIME to a friend/colleague



of 2019 exhibitors have exhibited at FIME before



of exhibitors expressed interest or already signed up to exhibit next year

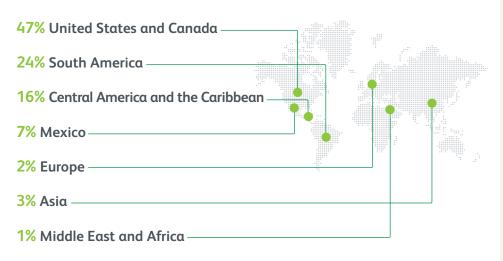
"It is going really great. Obtained many cards and leads from by passers of all whom sparked major interest and intrigue in the backpacks. What an exciting time it has been! Phenomenal show and what an amazing variety of exhibitors from literally all over the world. Thank you again."

BAGOBAGO-USA

^{*} GRS Explori Survey, as of June 28, 2019.

Visitors at a glance

Visitors by region



Visitors identified as

59%	Dealer/Distributor/Agent
30%	Hospital executives
19%	Manufacturer
12%	Laboratory
5%	Government

"As a company we were excited to be back at FIME in Miami. The renovations on the convention center were major to say the least. Now a first-rate venue. The positive atmosphere only added to our overall experience. Very pleased."

Avante Health Solutions

Ohio New York California Massachusetts Illinois New Jersey Texas North Carolina Georgia

Job function/role

31%	General Management & Administration
22%	Sales/Business Development
8%	Clinician/Healthcare Professional
7%	Marketing/Public Relations
6%	Purchasing & Procurement
25%	Other

Visitor feedback



are involved in their business' purchasing process



attended at least 2 days of the show



were distributors looking for new products/suppliers



Key stati	stics
86%	would recommend the show to a friend or colleague
78%	were able to source a new supplier at FIME 2019
92%	were satisfied with FIME 2019
94%	say FIME is important for their business/organization
94%	were satisfied with their onsite experience
91%	are likely to attend FIME next year
93%	were satisfied with the quality of exhibitors
78%	say FIME was successful in meeting their visiting goals
43%	attend FIME at least once every two years
41%	attended FIME for the first time in 2019

*From visitors surveyed

"The Brazilian companies closed 37% more business during FIME 2019, compared to the last edition. This year our participation was successful with qualified visitors, composed of good buyers and distributors, able to make significant contributions to the growth of the Brazilian exports in Latin America and USA. We have got a lot of attention for our products at the show. FIME is the best platform for us to showcase our technologies to our customers."

ABIMO

Conference and seminar summary

Job functions

Healthcare Innovation Seminar

- Medical Director/Clinician
- Engineer
- Executive Director/General Manager

Healthcare Supply Chain and Procurement Conference

- Sales/Business Development
- President/CEO/General Manager
- Logistics/Purchasing

Medical Devices International Trade Seminar

- President/CEO
- Sales/Business Development
- Regulatory Affairs

Sterilization and Decontamination Conference

- Sterile Processing Technician/Supervisor
- Clinician
- Business Development

"First of all, I want to thank you very much for the great job that you did together with your team to organize the FIME 2019...Triderma had a great success and we had more than 100 visitors coming to our booth. Our business continues to grow and many of the distributors we are getting are part of the FIME success we had."

Triderma

Speakers and delegates represented





















FIME and All For Venezuela partnership

FIME was honored to work hand in hand with All For Venezuela to support the Venezuelan people who are undergoing a humanitarian crisis at this time. With the help of our visitors and exhibitors, muchneeded relief and hope was provided in the form of medical supplies, equipment, medicine, first aid supplies and disposables, as well as financial donations to help with costs associated with transporting these items directly to Venezuela.











Media highlights



Time: Jul 10, 2019 09:01 AM CDT Call sign: WLTV (Univision) Market: Miami, FL DMA: 16 Genre: Talk Variety

Est. Audience: 489,924 Program type: Network





Cool new health wearables do everything from killing head lice to curing incontinence

7/2/2019

From a small light-up pad that makes your bruise fade faster to a strip of gel that minimizes scars, new innovations to improve your health needs are on their way.

Inventors, manufacturers and health professionals from around the world descended on Mami Beach last week to make deals and show off the newest and coolest products that tackle everything from diabetes to incontinence to fall prevention and mouth care. The Florida Informational Medical Expo (FIME) is the largest its kind in the Americas with 7,00 exhibitors from more than 40 countries displaying their healthcare innoval 1,00 exhibitors.

The most excitement involved wearable devices that connect to apps and monitor various body functions in adults and children.

Read more at the South Florida Sun-Sentinel.







Media highlights





SunSentinel

Cool new wearable devices can do miracles for your health

From a small light-up pad that makes your bruise fade faster to a strip of gel that minimizes

Miami Beach last week to make deals and show off the newest and coolest products that tackle everything from diabetes to incontinence to fall prevention and mouth care. The Florida International Medical Expo (FIME) is the largest its kind in the Americas with 1,200 exhibitors from more than 40 countries displaying their healthcare innovations. Some of the oducts are in early stages, are unproven or still lack approval to be sold in the United



be a lot more innovative health products to choose from," and GJ Alejo; the oblibition manager for FIME. "We are seeing what's available in other parts of the world that hand made it here yet. There is a lot of focus on onevenience and using technology to create products that are new and improved."

Anyone battling the peaky crition known on the, or superlies, will be thrilled to learn a lice-supping device has been developed by an larsed company. Decon Kenigaluch, founder and CEO of Sphina Smarthead Technologies says his handheld machine Technologies says his handheld machtine well kill live, supervise and nits on a full boad of hair in it, reinsteas using a heating flew system. Kmigsbuch said the product well be on Annoon or sold using a private tabel in mal zono with an estimated retail price of \$140.



"Hospital or rehab patients can put on the monitor, get connected and go home," Eisen said, adding that he has five patents on the device that combines artificial intelligence predictiv power with wrist-wearable medical technology. "The most important features is that can it

From the Creek Republic, Pavel Benes of Elon Techologies has created rechargeable blue and yellow light pads that fade bruises. Benes traveled to Miami Beach to court plastic surgeons, sports medical facilities and distributors who might find a use for his products. The blue light, explained Benes, decreases the level of bilirubin and helps yellowish bruises disappear faster.

he yellow light promotes cell atimulation, reduces swelling from injuries and accelerates lood and lymph circulation for faster wound healing, he said.

fatil now, Benes has sold his light pads in Europe, but he said U.S. buyers showed interest in he product that he believes will retail for about \$18.

rom Asia in Latin America, multiple manufacturers showed off improvations in diabetes care scheding EPSBss of Taiwan with its Sugarwatch. The smartwatch synes with a reliptione and teasures glucuse level along with sleep patterns, calories intake and steps. It also tells time

osephine Yang said her company has been selling the digital Sagarwatch in Germany, Talwan he Middle East and Europe and will soon sell it in the United States for about \$300.



company from the Netherlands debuted it smart underwear, with the brand name of Carin. The underwear, made by Lifesense Group, has a bluetooth sensor and app and helps women regain bladder control in a few weeks by trucking leaks, identifying, triggers and tailoring an exercise program to strengthen the pelvic floor

"We are happy to get rid of a stress winckels, director of business development. "In most cases, within eight weeks they are

Swinckels said he is trying to get FDA approval and have his underwear for sale in the U.S. by

product for babies: a foot strap that monitors sleep position, temperature, heart rate and pulse. Parents receive all of the information from the digitized foot strap onto an app on their



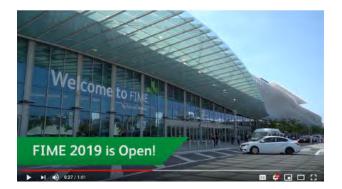
For capper, new devices coming to the market effer relief from souse of the side effects of treatment. A New Jersey company displayed its new product, CHEM Monthyloor, which the founder says has multiple uses. For carter patients, the silicone ice pack for inside the month stays cold for you ministen at a time and treather all the month surfaces:

"Abit of time chemo drugs couse seem that are to demaying, the patient has to may exterr restament," and Christopher Embods, while demonstrating the product, "One bonder wants in the fine late that returns to see drugs," couldness such the Christopher specified years in research and development and also in long marked to eval surgamen and destains for related arter such analysis or whether both operations.

Along with devices to help seconds find builties, varidies, deniated all agets of incertions to help Along with person to help people and huntile, venders dispersed all warts of inventions to high people look good. Lifefiel of flamil inveited a new type of breast implient as a option to silicine along with got above to minimize scara and feducia. Busilian Ca., a South Korean company, showcased its scare-permanent injectable filter with hyafurunic acid that one by used as a possible alternate to nose surgery, or to craw-deep wrinkles.

or a greater scare, manufacturers displayed large innovations rach as life-ster robotic dreins known as gait trainers for patients who can't walk, in addition to high-treft wheelchairs and hospital beds. On a grander scale, manufacturers displayed large impositions such as life-stre robotic devices

FIME TV



Day one highlights



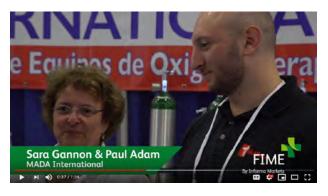
Day two highlights



Prodromus product demo



Ampronix interview



MADA International interview



TrippNT product demo

#FIME on social (f) (9) (in)







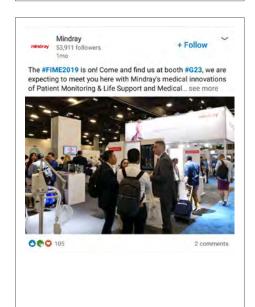


















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By Informa Markets

June 23-25, 2020

Miami Beach Convention Center, Miami Beach, Florida

To reserve your booth, contact:

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